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# EXACOMPTA CLAIREFONTAINE

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## **HALF-YEAR FINANCIAL REPORT**

**30 JUNE 2016**

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## **Board of Directors**

François Nusse, Chairman and Chief Executive Officer  
Chairman of the Executive Board of Ets Charles Nusse  
Chairman, Exacompta

Dominique Daridan

Charles Nusse  
Chairman, Exaclair Ltd (GB)  
Manager, Ernst Stadelmann (AT)  
Managing Director, Exaclair GmbH (DE)

Christine Nusse  
Chairwoman of the Supervisory Board of Ets Charles Nusse  
Chairwoman, Exaclair Inc. (US)  
Chairwoman, Quo Vadis International (CA)

Frédéric Nusse  
Chairman, Papeteries de Clairefontaine  
Chairman, Papeterie de Mandeuve  
Chairman, Everbal  
Chairman, Schut Papier (NL)

Guillaume Nusse  
Chairman, Clairefontaine Rhodia  
Chairman, Madly  
Managing Director, Publiday Multidia (MA)

Jean-Claude Gilles Nusse, Executive Vice President  
Member of the Ets Charles Nusse Executive Board  
Manager, AFA

Jean-Marie Nusse, Executive Vice President  
Member of the Ets Charles Nusse Executive Board

Jérôme Nusse  
Chairman, Editions Quo Vadis

Monique Prissard, permanent representative of Ets Charles Nusse  
Member of the Ets Charles Nusse Executive Board

## **Statutory Auditors**

BATT AUDIT, 54500 Vandœuvre-lès-Nancy, France  
Jehanne Garrait

SEREC AUDIT, 75015 Paris, France  
Dominique Gayno

To the Shareholders,

## **1. REVIEW AND APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS**

<b>Consolidated results – (€000)</b>	<b>H1 2016</b>	<b>H1 2015</b>
Revenue	294,761	277,033
Operating income	7,363	4,240
Net income before tax	7,332	5,276
Net income after tax	6,020	3,683
Minority interests	(60)	95
Group share	6,080	3,588

First half earnings were impacted by a €63,000 badwill gain arising from the acquisition of a subsidiary.

### **1.1 PAPER PRODUCTION**

Whilst deliveries of printing and writing papers seem to have declined in Western Europe, our five machines continued to operate at satisfactory capacity thanks to the development of new products, with production up 5%.

Changes in raw material prices did not have a material impact on our cost prices, contrary to first half 2015.

### **1.2 PROCESSING**

Stationery consumption in France appears stable, with relatively strong demand from general customers (source I+C).

Our global offering of cardboard and paper products, as well as new product lines and the service we provide to our customers via our automated logistics centres, have contributed to our growth in sales.

### **1.3 FINANCIAL POSITION - DEBT**

As at 30 June 2016, with revenue of €294,761,000, Group gross borrowings amounted to €26,190,000 and shareholders' equity totalled €383,135,000.

The Exacompta Clairefontaine Group has negotiated several lines of credit with its banks. The Group also issued commercial paper amounting to €50 million at 30 June 2016, out of a global programme of €125 million.

With cash of €68,989,000 at 30 June 2016, Group net borrowings amounted to €7,201,000.

Group cash flow for the first half of 2016 was €17,741,000, compared to €18,224,000 for the first half of 2015.

## **1.4 OTHER ITEMS**

As the Group parent company, EXACOMPTA CLAIREFONTAINE has no share buyback programme in place and there are no employee shareholders.

The principal shareholder, Etablissements Charles Nusse, holds 910,395 shares with double voting rights, representing 80.46% of the share capital at 30 June 2016.

Financière de l'Echiquier, a minority shareholder, holds more than 5% of the share capital.

## **2. RESEARCH AND DEVELOPMENT**

Group companies participate in various research programmes in cooperation with the Grenoble Paper Technical Centre and various laboratories. Development projects are mainly geared towards paper ranges intended for new printing methods. Studies have also been carried out in an effort to optimise our stationery range, involving the use of diverse materials and new manufacturing processes.

## **3. SOCIAL AND ENVIRONMENTAL RESPONSIBILITY**

The social and environmental report for 2015 was published prior to the Exacompta Clairefontaine Group shareholders' meeting on 25 May 2016. The report includes data on the Group's staff management, environmental policy and social indicators. The social and environmental report has been certified by Bureau Veritas. All information is regularly updated and published annually.

The following information supplements and updates the information provided in this report.

### **3.1 EMPLOYMENT INFORMATION**

#### **↳ Staff**

The Exacompta Clairefontaine Group had 3,226 employees at 30 June 2016, compared to 3,132 at 30 June 2015 and 3,130 at 31 December 2015.

The companies apply the collective agreement for the production of papers, cardboard and cellulose, or the collective agreement for cardboard packaging.

#### **↳ Group Works Council**

The Group's Works Council, which met on 22 June 2016, commented on its operations and on the economic and employment outlook.

## 3.2 ENVIRONMENTAL INFORMATION

### ↳ Monitoring of gross CO<sub>2</sub> emissions at the Group's French paper mills

European Commission communication 2012/C 158/04 enabled member states to implement a carbon offsetting mechanism, in the context of the 2013-2020 period of the greenhouse gas emission allowance trading scheme.

The purpose of this aid is to prevent any major risk of carbon leakage (relocation of production) due to the cost of CO<sub>2</sub> allowances passed on in electricity prices by electricity generators.

Legislation providing for the implementation of this mechanism in France was published in August 2016.

The percentage of this aid is set at 85% of eligible costs incurred in 2015 by certain high energy-consuming industries exposed to international competition. For the period from 2016 to 2018, it will be reduced to 80%, then to 75% in 2019 and 2020.

#### *Changes in CO<sub>2</sub> emissions*

Site	CO <sub>2</sub> emissions (tonnes)	
	H1 2016	H1 2015
CLAIREFONTAINE	43,175	43,475
MANDEURE	5,086	4,761
EVERBAL	1,560	858
<b>Total</b>	<b>49,821</b>	<b>49,094</b>

#### *Change in the emissions to production tonnage ratio*

Site	Ratio (in kg CO <sub>2</sub> /tonne of gross paper production)	
	H1 2016	H1 2015
CLAIREFONTAINE	438	459
MANDEURE	265	268
EVERBAL	69	35

Total CO<sub>2</sub> emissions rose slightly due to the increase in production as well as the maintenance shutdowns of the Everbal biomass boilers, which required the reactivation of the oil burner.

The decrease in CO<sub>2</sub> emissions compared to production tonnage for Clairefontaine and Mandeuire nevertheless indicates an improvement in the energy efficiency of sites that consume fossil fuels (natural gas).

## ↳ **European Ecolabel**

A review of the European Ecolabel criteria for copying and graphic paper has been carried out. The objective announced by the European Commission is to target the top 10-20% most environmentally friendly products on the market. As of 2018 the criteria are expected to be tightened, which may limit access to the label.



### **3.3 INFORMATION ON COMMUNITY PROJECTS**

Papeteries de Clairefontaine supports the MEROCEANS foundation's global warming research programme. From October 2016 to April 2017, a specially designed one-man sailing vessel will be launched in order to gather essential data at the air-sea interface off the coast of Australia, and scientifically observe climate change.

## **4. OUTLOOK**

### **4.1 GENERAL OUTLOOK**

Current economic uncertainties have had little to no effect on paper and stationery consumption. Nonetheless, we must continue our efforts to renew our product range and streamline costs.

Operating income for the year is expected to exceed 2015 operating income of €16,425,000.

### **4.2 RISKS AND UNCERTAINTIES**

Due to the nature of its operations, the Group is exposed to different kinds of risk as well as a number of uncertainties. These are explained in detail in the report circulated to the shareholders prior to the 25 May 2016 Ordinary General Meeting. The following information supplements and updates the information provided in this report.

#### ➤ Risks related to economic activity

The general trend in France and Western Europe is towards a decline in paper and stationery consumption. It may not be possible to adapt plant and equipment quickly enough to keep up with these changes, and foreign imports may also disrupt this market.

Furthermore, our business can be severely damaged by exchange rate fluctuations impacting the prices of our raw materials. We will continue to apply our forward currency hedging policy to cover our USD requirements.

➤ Financial risks

To avoid being solely dependent on short-term financing in spite of low interest rates, the Group has taken out several medium-term loans and intends to take out new loans at the end of 2016.

➤ Credit risk

Since the beginning of 2016 the Group has not faced any major customer default.



# Exacompta Clairefontaine S.A.

Consolidated financial statements for the six months ended  
30 June 2016

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## Consolidated balance sheet

€000	30/06/2016	31/12/2015	Notes
<b>NON-CURRENT ASSETS</b>	<b>262,671</b>	<b>263,764</b>	
Intangible assets	15,311	15,763	(2.1.4)
Intangible assets – Goodwill	31,613	31,613	(2.1.4)
Property, plant and equipment	210,791	211,369	(2.1.5)
Financial assets	3,702	3,950	(2.1.6)
Deferred taxes	1,254	1,069	(2.4)
<b>CURRENT ASSETS</b>	<b>426,297</b>	<b>383,023</b>	
Inventories	189,309	166,871	(2.2.1)
Trade and other receivables	164,906	108,732	(2.2.2)
Advances	1,577	2,611	
Taxes receivable	1,516	6,319	
Cash and cash equivalents	68,989	98,490	(2.2.3)
<b>TOTAL ASSETS</b>	<b>688,968</b>	<b>646,787</b>	

<b>SHAREHOLDERS' EQUITY</b>	<b>383,135</b>	<b>379,837</b>	
Share capital	4,526	4,526	
Capital reserves	228,166	229,834	
Consolidated reserves	142,642	132,821	
Currency translation reserve	(996)	(751)	
Net income – Group share	6,080	10,373	
<b>Shareholders' equity – Group share</b>	<b>380,418</b>	<b>376,803</b>	
Minority interests	2,717	3,034	
<b>NON-CURRENT LIABILITIES</b>	<b>96,237</b>	<b>100,187</b>	
Interest-bearing debt	45,565	49,297	(2.6)
Deferred taxes	29,238	30,199	(2.4)
Provisions	21,434	20,691	(2.5)
<b>CURRENT LIABILITIES</b>	<b>209,596</b>	<b>166,763</b>	
Trade payables	62,012	58,760	
Short-term portion of interest-bearing debt	80,625	52,025	(2.6)
Provisions	3,725	4,270	(2.5)
Tax liabilities	261	91	
Other payables	62,973	51,617	(2.8)
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>688,968</b>	<b>646,787</b>	

## Consolidated income statement

€000	H1 2016	H1 2015	Notes
Revenue	294,761	277,033	
- Sales of products	291,742	273,773	
- Sales of services	3,019	3,260	
Other operating income	2,848	3,746	
- Reversal of depreciation/amortisation			(2.1.4, 2.1.5)
- Subsidies	14	2	
- Other income	2,834	3,744	
Change in inventories of finished products and work-in-progress	17,918	16,932	(2.2.1)
Capitalised production costs	343	286	
Goods and materials used	(153,735)	(145,655)	(2.2.1)
External expenses	(50,437)	(46,722)	
Personnel expenses	(79,543)	(76,101)	(2.12)
Taxes and duties	(6,875)	(7,265)	
Depreciation/amortisation	(13,571)	(13,325)	(2.1.4, 2.1.5)
Other operating expenses	(4,346)	(4,689)	
<b>OPERATING INCOME – before goodwill impairment</b>	<b>7,363</b>	<b>4,240</b>	
Badwill gain	863		(2.1.4, 2.1.1)
<b>OPERATING INCOME – after goodwill impairment</b>	<b>8,226</b>	<b>4,240</b>	
Financial income	1,936	3,350	
Financial expenses	(2,830)	(2,314)	
Net financial items	(894)	1,036	(2.13)
Income taxes	(1,312)	(1,593)	(2.4, 2.11)
<b>Net income after tax</b>	<b>6,020</b>	<b>3,683</b>	
<b>Net income/(loss) – minority share</b>	<b>(60)</b>	<b>95</b>	
<b>Net income – Group share</b>	<b>6,080</b>	<b>3,588</b>	
Net income for the period	6,080	3,588	
Number of shares	1,131,480	1,131,480	(2.3)
<b>EARNINGS PER SHARE (basic and diluted)</b>	<b>5.37</b>	<b>3.17</b>	

## Comprehensive income statement

€000	H1 2016	H1 2015
<b>Net income for the period</b>	<b>6,020</b>	<b>3,683</b>
• Currency translation differences resulting from the conversion of foreign entities' financial statements	(197)	532
• Actuarial gains/(losses)	(5)	(168)
• Changes in scope of consolidation	(34)	
<b>Total comprehensive income/(loss)</b>	<b>5,784</b>	<b>4,047</b>
Attributable to:		
- minority interests	(110)	100
- the Group	5,894	3,947

## Statement of changes in consolidated shareholders' equity

€000	Shareholders' equity – Group	Shareholders' equity – minority	Total shareholders' equity
<b>Balance at 31/12/2014</b>	<b>371,126</b>	<b>2,737</b>	<b>373,863</b>
Currency translation difference	255		255
Actuarial gains and losses and other variations	(670)	8	(662)
Put option on Photoweb minority interests	(2,980)		(2,980)
Total transactions not posted to earnings	(3,395)	8	(3,387)
Net income for the year	10,373	592	10,965
Dividends	(1,301)	(303)	(1,604)
<b>Balance at 31/12/2015</b>	<b>376,803</b>	<b>3,034</b>	<b>379,837</b>
Currency translation difference	(197)		(197)
Actuarial gains and losses and other variations	(5)		(5)
Other changes	16	(50)	(34)
Total transactions not posted to earnings	(186)	(50)	(236)
Net income/(loss) for the year	6,080	(60)	6,020
Dividends *	(2,279)	(207)	(2,486)
<b>Balance at 30/06/2016</b>	<b>380,418</b>	<b>2,717</b>	<b>383,135</b>

\* Including, under Group share, the €2.00 per share dividend paid by Exacompta Clairefontaine.

## Statement of consolidated cash flows

The opening and closing cash in the cash flow statement is determined as follows:

€000	30/06/2016	31/12/2015	Notes
Positive cash and cash equivalents	68,989	98,490	(Assets)
Bank overdrafts payable	(80,606)	(51,970)	(2.6)
Accrued interest on debt	(19)	(55)	(2.6)
<b>Cash per statement of cash flows</b>	<b>(11,636)</b>	<b>46,465</b>	

The reconciliation to the “Short-term portion of interest-bearing debt” recorded in liabilities is presented in Note 2.6.

## Statement of cash flows

€000	H1 2016	2015	Notes
<b>Total consolidated net income</b>	<b>6,020</b>	<b>10,965</b>	
Elimination of non-cash and non-operating expenses and income:			
• Depreciation, amortisation and provisions	12,430	30,674	(2.1.4 to 2.1.6, 2.5)
• Change in deferred taxes	(961)	751	(2.4)
• Post-tax gains on asset sales	454	(829)	
• Currency translation adjustments	(197)	256	
• Other	(5)	(662)	
<i>Cash flow of consolidated companies</i>	<i>17,741</i>	<i>41,155</i>	
• Change in operating working capital	(62,985)	(3,542)	Balance sheet
• Change in income taxes	8,207	(7,311)	
• Income taxes paid	(3,404)	3,687	
<b>(1) Net cash flow from operating activities</b>	<b>(40,441)</b>	<b>33,989</b>	
• Purchases of fixed assets	(12,910)	(24,864)	(2.1.4 to 2.1.6)
• Sales of fixed assets	871	4,622	
• Changes in consolidation – acquisitions	597	(8,485)	
• Changes in consolidation – disposals			
<b>(2) Net cash flow from investing activities</b>	<b>(11,442)</b>	<b>(28,727)</b>	
• Dividends paid	(8,775)	(6,473)	(Change in shareholders' equity)
• Dividends received	6,289	4,869	
• New borrowings	541	26,073	
• Loans repaid	(4,197)	(9,320)	
• Interest paid	(541)	(1,373)	
• Interest received	465	589	
<b>(3) Net cash flow from financing activities</b>	<b>(6,218)</b>	<b>14,365</b>	
<b>(1+2+3) Total cash flow</b>	<b>(58,101)</b>	<b>19,627</b>	
Opening cash	46,465	26,838	
Closing cash	(11,636)	46,465	
<b>Change in cash</b>	<b>(58,101)</b>	<b>19,627</b>	

## **Presentation of the consolidated financial statements**

### 1- General principles – statement of compliance

The EXACOMPTA CLAIREFONTAINE Group consolidated financial statements are prepared in accordance with IFRS (International Financial Reporting Standards), as adopted within the European Union. The Exacompta Clairefontaine Group consolidated interim financial statements were prepared in accordance with IAS 34 – *Interim financial reporting*.

The Exacompta Clairefontaine Group consolidated interim financial statements were approved by the Board of Directors on 8 September 2016.

### 2- Adoption of international standards

#### ➤ Mandatory standards, amendments and interpretations in 2016:

- ✗ Amendments to IAS 1 – *Financial statement presentation – Disclosure initiative*
- ✗ Amendments to IAS 16 and 38 – *Clarification of acceptable methods of depreciation and amortisation*
- ✗ Amendments to IAS 19 – *Employee benefits – Defined benefit plans: employee contributions*
- ✗ Amendments to IFRS 11 – *Accounting for interests in joint ventures and joint operations*
- ✗ Annual improvements – *2010-2012 cycle*
- ✗ Annual improvements – *2012-2014 cycle*

#### ➤ Standards, amendments and interpretations not yet adopted by the European Union

- ✗ IFRS 9 - *Financial instruments*
- ✗ IFRS 15 – *Revenue from contracts with customers*
- ✗ IFRS 16 – *Leases*
- ✗ Amendments to IAS 7 – *Disclosure initiative*
- ✗ Amendments to IAS 12 – *Recognition of deferred tax assets for unrealised losses*
- ✗ Amendments to IFRS 2 – *Classification and measurement of share-based payment transactions*

The Group did not apply any optional standard, amendment or interpretation.

The Group is currently analysing the impact of these new standards and amendments.

### 3- Bases of preparation of the financial statements

The financial statements are presented in euros, rounded to the nearest one thousand euros. They are prepared on the basis of historical cost, with the exception of financial instruments, which are stated at fair value.

The preparation of financial statements under IFRS requires the exercise of judgement by management in making estimates and assumptions that have an impact on the application of the accounting policies and on the amounts of the assets, liabilities, income and expenses. The underlying estimates and assumptions are made based on past experience and other factors deemed reasonable in view of the circumstances. They also form the basis for the exercise of judgement required for determining the book values of assets and liabilities that cannot be obtained directly from other sources. The real values may differ from the estimated values. The estimates and underlying assumptions are reviewed on an ongoing basis. The impact of changes in accounting estimates is recorded during the period in which the change occurs and all subsequent periods affected.

The accounting methods described below have been applied on a consistent basis to all the periods presented in the consolidated financial statements. Furthermore, said methods have been applied uniformly to all Exacompta Clairefontaine Group entities.

### 4- Consolidation of subsidiaries

The consolidated financial statements include the financial statements of the parent company, Exacompta Clairefontaine, and those of the entities controlled by the parent company (the “subsidiaries”).

Control means the power to direct, directly or indirectly, the financial and operating policies of the entity in order to obtain benefits from its activities.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date on which control was obtained until the date on which control is no longer held.

The balances shown in the balance sheet, unrealised losses and gains, and the income and expenses resulting from Group transactions are eliminated in the consolidation.

Unrealised gains arising from transactions with affiliates are eliminated in proportion to the Group's equity interest.

Unrealised losses are eliminated in the same way, but only if they do not represent a loss in value.

### 5- Foreign currencies

The individual financial statements of each of the Group's entities are presented in the currency of the economic environment in which the entity operates. For the purposes of the consolidated financial statements, the profit or loss and the financial position of each entity are stated in euros, which is the functional currency of Exacompta Clairefontaine S.A. and the currency in which the consolidated financial statements are presented.

Transactions in foreign currency are recorded at the exchange rate in effect on the date of the transaction.

Monetary assets and liabilities denominated in a foreign currency at the balance sheet date are converted to euros at the closing rate. The currency translation differences resulting from this conversion are recorded in the income statement as income or expense, as applicable.

The assets and liabilities of each individual entity that engages in its activity abroad are converted to euros at the exchange rates in effect at the balance sheet date. Income and expenses are converted at the average exchange rates for the period, which is a sufficient approximation of the rates on the transaction dates.

The currency translation differences resulting from the conversion are recorded under currency translation adjustments as a separate shareholders' equity account.

## 6- Business combinations

As of 1 January 2010, business combinations are accounted for by the acquisition method in accordance with revised IFRS 3 - *Business combinations*.

The goodwill arising from a business combination is valued as the excess of the consideration transferred over the net balance, as at the acquisition date, of identifiable assets acquired and liabilities assumed, measured at fair value.

Where applicable, the non-controlling interest in the acquired entity is measured either at fair value or at the share of the fair value of assets and liabilities of the subsidiary acquired. This option is available at each business combination and cannot be changed subsequently.

In the case of a step acquisition, the share of the interest held prior to the acquisition date is measured at its fair value. The related profit or loss is recorded in income.

The initial valuation of the business combination can be adjusted against goodwill if there is new information on circumstances existing at the acquisition date. The adjustment period in respect of the initial valuation is limited to 12 months from the acquisition date.

The Group records acquisition-related costs as expenses in the periods over which the costs were incurred and the services rendered.

If a business combination takes place under favourable conditions, the purchaser records the corresponding profit under income as at the acquisition date.

A business combination involving a number of entities under common control is a grouping in which all of the entities or operations that are grouped are ultimately controlled by the same party, both before and after the combination, and where this control is not temporary.

In the absence of specific provisions in the accounting standards, the Group applies the book value method to all transactions involving the entities under common control.



7- Property, plant and equipment

Group land and buildings are intended for use in the production or supply of goods and services, or for administrative purposes.

The Group does not hold any material real estate that should be classified as an investment. The industrial facilities and other equipment are operating assets for the production or supply of goods and services.

All Group property, plant and equipment is recorded at historical purchase cost, less accumulated depreciation and impairment.

Property, plant and equipment under construction comprises assets intended for use in production and is recorded at cost, less any impairment identified.

When items of property, plant and equipment have different useful lives, they are recorded as separate assets. All ongoing service and maintenance costs are recorded as expenses at the time they are incurred.

Lease agreements that involve the transfer to the Group of substantially all the risks and benefits inherent in owning an asset are classified as finance lease agreements.

The respective assets are booked as fixed assets at fair value or, if lower, at the discounted value of the minimum lease payments less accumulated depreciation and impairment, as the offset to a financial liability. The minimum payments under these agreements are divided between interest expense and repayment of the debt. The interest expense is charged to each period covered by the finance lease agreement so as to obtain a constant periodic interest rate on the balance of the remaining debt shown in liabilities.

These assets are depreciated over their expected useful life on the same basis as owned assets.

Depreciation is recognised as expenses using the straight line method, without any residual value. The depreciation is calculated based on the estimated useful life of each component of fixed assets on the following bases and by year:

- Land not depreciated
- Buildings 25 to 40 years
- Fixtures and furnishings 10 to 20 years
- Plant and equipment 10 to 20 years
- Other office supplies and computer hardware 3 to 10 years

The useful life of the main assets is reviewed when the accounts are closed. Any change in the useful life is recorded on a prospective basis as a change in an accounting estimate.

## 8- Intangible assets

### Research and development costs

Research costs are recorded as expenses in the year in which they are incurred.

Development expenses are recorded as a non-current asset if the costs can be reliably measured and if the Group can demonstrate the technical and commercial feasibility of the product or procedure, the existence of probable future economic benefits and its intention, as well as the availability of sufficient resources, to complete the development of and use or sell the asset.

When the requirements for recording development expenses in assets are not met, they are recognised as expenses for the year in which they are incurred.

Following a review of development costs incurred, the Group did not capitalise any development expenses.

### Goodwill

Goodwill arises from the acquisition of subsidiaries. It is the difference between the purchase cost and the fair value of identifiable net assets minus contingent liabilities at the acquisition date.

Goodwill is initially valued at cost and recorded as an asset in accordance with the principles set out in paragraph 6 above. It is thereafter valued at cost, less accumulated impairment.

For the purposes of impairment testing, goodwill is allocated to cash generating units (CGUs) consisting mainly of subsidiaries or groups of subsidiaries with synergies and no independent cash flows.

These CGUs are largely independent of the consolidated Group and are smaller than the operating segments defined by IFRS 8 *Operating segments*.

Impairment tests are carried out on all cash generating units to which goodwill is allocated; these tests are performed annually, and at each balance sheet date if there is an indication that the unit may have lost value as specified below in accordance with the method set out in IAS 36:

- ✘ Discount rate equal to the expected market return for an equivalent investment, regardless of the financing sources. This discount rate is a pre-tax rate applied to pre-tax cash flows. Its use leads to the determination of recoverable values identical to those obtained by using a post-tax rate applied to post-tax cash flows.
- ✘ 3-year Business Plans approved by management
- ✘ Extrapolation of cash flow from operations beyond 3 years based on a growth rate specific to the industry

If the recoverable value of the cash generating unit is less than that unit's book value, the loss in value is first allocated to reducing the book value of any goodwill allocated to that cash generating unit, and then to other assets of the unit, pro rata to the book value of each asset in the unit.

Impairment of goodwill recorded in the income statement is not reversed in a subsequent period.

### Trademarks

Trademarks are recorded as intangible assets at fair value as at the purchase date. In the absence of a foreseeable limit on their capacity to generate net cash flows, the useful life of the trademarks used by the Group is considered to be indefinite.

They are not amortised but undergo an impairment test once a year and at each balance sheet date if there is an indication of any loss in value. The recoverable value is determined based on expected discounted cash flows.

Trademark internally generated expenses are expensed as incurred.

### Other intangible assets

Other intangible assets purchased by the Group are recorded at cost less amortisation and accumulated impairment.

Amortisation is recognised as an expense under the straight line method over the estimated useful life, on the following bases and by year:

- |                                  |               |
|----------------------------------|---------------|
| - Patents, licences and software | 3 to 8 years  |
| - Other intangible assets        | 5 to 10 years |

### 9- Impairment of property, plant and equipment and intangible assets (excluding goodwill and trademarks)

At the end of each period, the Group reviews the book values of property, plant and equipment and intangible assets in order to determine whether there is any indication that an asset has suffered impairment. If it has, the recoverable value of the asset is estimated in order to determine the potential impairment.

The recoverable value of an asset is the higher of the fair value less costs to sell and the value in use. The value in use is estimated using the discounted future cash flows method. If the recoverable value is estimated to be less than the book value, impairment is recognised immediately in expenses in the income statement.

Impairment recorded for an asset during a prior period may be reversed if there has been a change in the estimates used to determine the recoverable value. However, any book values that have been increased following a reversal of impairment may not exceed the book value that would have been determined after depreciation or amortisation, if no impairment had been recorded. Impairment reversals are recorded in the income statement.

## 10- Financial assets

Unconsolidated equity interests are classified as assets available for sale and are measured at fair value; changes in fair value are recorded under shareholders' equity.

If the fair value cannot be reliably estimated, equity interests continue to be measured at purchase cost. In the event of a write-down, the loss in value is recorded in the income statement.

Intercompany receivables and other non-current financial assets are measured initially at fair value and subsequently at amortised cost.

## 11- Trade and other receivables

Trade and other receivables are included in the IAS 39 category "loans and receivables". They are measured initially at fair value and subsequently at amortised cost. Any losses in value are recorded in the income statement when the recoverable value is less than the book value.

## 12- Inventories

Inventories are recorded at the lower of cost and net realisable value. The net realisable value is the estimated selling price in the ordinary course of business, less the estimated cost of completion and the estimated costs necessary to make the sale.

The cost includes direct raw materials costs and direct labour costs, and directly attributable general expenses incurred to put the inventories in place in their existing condition. In general, the cost is calculated using the weighted average cost method.

### Greenhouse gas emission rights

The Group's paper subsidiaries engage in an activity that is regulated by Order no. 2004-330 of 15 April 2004, with the adaptation to French law, in the environmental code, of Directive no. 2003/87/EC of the European Parliament and the Council, establishing a scheme for trading greenhouse gas emission allowances, adopted on 13 October 2003.

An allowance is a unit of account that represents the emission of one tonne of carbon dioxide. The current greenhouse gas emission allowance allocation period runs from 2013 to 2020.

The Group applies the accounting principles set forth in Regulation no. 2012-03 of 4 October 2012 on the accounting treatment of greenhouse gas emission allowances and similar units, as adopted by the French accounting standards authority ("*Autorité des normes comptables*" or ANC).

Pursuant to the regulation, the Group applies the "production" model, in which the holding of allowances is linked to a production process that generates greenhouse gas emissions. The allowances are used in order to comply with the requirement to surrender them to the State.

The main features of the model applied by the Group are as follows:

- ✘ The allowances are recorded under inventories
  - Allowances allocated by the State are recorded at zero value. They are treated purely in terms of volume.
  - Purchased allowances are recorded at purchase cost.
- ✘ Balance sheet valuation
  - An impairment charge is recorded when the present value of inventories is lower than the book value.
  - No specific valuation is carried out in the case of allocated allowances, as they are recorded at zero value.
- ✘ Inventory withdrawal
  - The allowances are withdrawn from inventories on an ongoing basis in line with actual CO<sub>2</sub> emissions. Allocated allowances have no impact on the financial statements.
  - Any gains or losses arising from the sale of emission allowances are recorded under operating income.
- ✘ Requirements related to greenhouse gas emissions
  - The basic requirement to surrender the CO<sub>2</sub> emission allowances in accordance with emissions produced remains unchanged from the previous allocation periods.
  - At the end of each reporting period, if the Group lacks a sufficient number of allowances [allocated + purchased] to meet its obligation to surrender allowances to the State, a liability representing the value of missing allowances to be purchased is recorded.

### 13- Cash and cash equivalents

Cash and cash equivalents include cash on hand, bank balances and short-term investments in money market instruments.

These investments can be converted into a known amount of cash within one week at most and are subject to a negligible risk of a change in value.

Marketable securities are assets valued at fair value through profit or loss.

Bank overdrafts repayable on demand and current borrowings, which are an integral part of the Group's cash management, are included in cash and cash equivalents for the purposes of the cash flow statement.

### 14- Derivative financial instruments

The Group uses derivative financial instruments to limit its exposure to the interest rate risks resulting from its operating, financing and investing activities.

The Group does not apply hedge accounting (cash flow and fair value hedges). Derivative financial instruments are included in financial assets and liabilities, at their fair value through profit/loss. The profit or loss resulting from subsequent measurements of the fair value is recorded immediately in income.

Interest rate swaps are recorded at fair value, which corresponds to the price that would be exchanged between knowledgeable and willing parties in an arm's length transaction. This value is communicated by the financial institutions with which these instruments are contracted.

## 15- Interest-bearing debt

All financial instruments are measured initially at fair value and subsequently at amortised cost. Transaction costs are included in the initial measurement of financial instruments that are not measured at fair value through profit or loss. The transaction costs are the marginal costs directly attributable to the purchase or issuance of a financial instrument and do not include internal administration costs.

All loan expenses are recorded as expenses for the period in which they are incurred.

Put options granted to third-party minority shareholders of controlled subsidiaries constitute a financial liability. The liability is measured on the basis of the contracts and may be remeasured based on the results achieved by the entity.

The Group records these put options as financial liabilities at the present value of the exercise price of these options after deduction of the related minority interests with an offsetting entry to shareholders' equity, Group share.

Subsequent changes in the liability are treated in the same manner.

## 16- Employee benefits

### Defined contribution plans

Payments to a defined contribution plan are recorded as expenses at the time they are incurred.

### Provisions for retirement indemnities

The Group's net liability for defined benefit plans is estimated separately for each scheme by estimating the amount of the future benefits acquired by personnel in exchange for services rendered during the present and prior periods.

This amount is discounted to determine its present value, and is reduced by the fair value of the plan assets. The discount rate is determined using the French average bond market rate on the balance sheet date, based on blue chip corporate bonds. The calculations are performed using the projected unit credit method.

Actuarial gains and losses are recorded under items of other comprehensive income.

## 17- Provisions

A provision is recorded in the balance sheet when the Group has a current legal or constructive obligation resulting from a prior event and it is probable that that an outflow of resources representing economic benefits will be necessary to satisfy the obligation.

A restructuring provision is recorded when a transaction is approved by the Group and has been the subject of a communication.

The amount recorded in provisions is the best estimate of the expense that will be required to satisfy the obligation. The amount is discounted when the impact is material.

## 18- Income

### Revenue

Sales of products and services are measured at the fair value of the consideration received or receivable, net of trade discounts and sales taxes.

Sales of goods are recorded in the income statement at the time of delivery of the goods and transfer of ownership to the buyer, who takes on their risks and benefits.

Income obtained from provision of services is recorded in the income statement based on the degree of progress in provision of the service at the balance sheet date, and is valued based on the work performed.

### Public subsidies

The public subsidies that offset some expenses incurred by the Group are recorded systematically as income in the income statement, for the period in which the expenses are incurred.

The subsidies that cover all or part of the costs of an asset are deducted from this asset to determine its cost price.

The subsidy is recorded as income over the useful life of the asset and can be amortised through a decrease in the depreciation expense.

### Competitiveness and employment tax credit (Crédit d'impôt pour la compétitivité et l'emploi – CICE)

The Competitiveness and Employment tax credit (CICE) was introduced under Article 66 of the Amending French Finance Act no. 2012-1510 of 29 December 2012.

It is calculated based on the total remuneration paid during the calendar year and the income is accounted for in line with personnel expenses. CICE is recorded as a reduction in personnel expenses.

## 19- Expenses

### Payments under operating leases

Payments under operating leases are recognised as expenses on a straight line basis over the term of the lease.

The benefits received or receivable by the lessee are recorded as income according to the same rule, spread out over the term of the lease.

### Net financial items

Net financial items include interest payable on loans and cash liabilities, interest receivable on investments, foreign exchange gains and losses, and gains and losses on financial instruments that are recorded in the income statement.

## 20- Income tax

Income taxes include current tax expense or income and deferred tax expense or income. The tax is recorded in income unless it is related to items posted directly to shareholders' equity, in which case it is also recorded in shareholders' equity.

The *Cotisation sur la Valeur Ajoutée des Entreprises* (CVAE – French business value added tax) is not classified as an income tax and does not come within the scope of IAS 12. The contributions are recorded under operating expenses.

Current tax is the estimated tax due on taxable income for a period and any adjustment of the amount of current tax for prior periods.

It is determined by using the tax rates that have been adopted or substantially adopted at the balance sheet date.

Deferred tax is determined using the balance sheet liability method for all temporary differences between the book value of the assets and liabilities and their tax bases, based on tax rates that were adopted or substantially adopted at the balance sheet date.

No deferred tax is posted in respect of the following items:

- Goodwill not deductible for tax purposes;
- Initial recording of an asset or liability that affects neither accounting income nor taxable income (except in the case of a business combination).

A deferred tax asset is not recorded unless it is probable that the Group will have future taxable income against which this asset can be charged. Deferred tax assets are reduced when it is no longer probable that sufficient taxable income will be available.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset tax assets and liabilities due, and when they involve taxes on income withheld by the same tax authority and the Group intends to pay them based on their net amount.

## 21- Management of financial risk

Generally, the Exacompta Clairefontaine Group does not engage in any complex financial transactions. However, it is exposed to certain risks related to the use of financial instruments in the context of its activities.

Risk management is performed by the operating units, in accordance with the policy established by senior management.

### Market risks

Exposure to market risks involves mainly exchange rate and interest rate risks.



#### □ Foreign exchange risk

The Group operates internationally. Risks related to commercial transactions denominated in a currency other than the respective functional currencies of Group entities are related mainly to purchases of raw materials denominated in US dollars.

In order to manage exchange rate risk, the Group hedges approximately 50% of its expected future transactions in USD for the coming three months using options contracts.

#### □ Interest rate risk

The risk to which the Group is exposed comes from borrowings. The borrowings initially undertaken at floating rates expose the Group to the risk of cash flow changes. Accordingly, the Group enters into interest rate swap contracts.

#### Liquidity risk

The Group's approach to managing this risk is to ensure that it always has sufficient liquid assets to meet its liabilities as they fall due without incurring unacceptable losses or damaging its reputation.

To this effect, short-term financing (maturities of less than one year) is provided by commercial paper on which a fixed rate is paid.

The Group also has lines of credit to cover medium-term maturities.

The Group has conducted a specific review of its liquidity risk and deems that it will be able to meet future maturities.

#### Credit risk

Credit risk represents the risk of financial loss for the Group if a client or counterparty to a financial instrument fails to perform its contractual obligations.

#### □ Trade and other receivables

The concentration of credit risk is not significant. It is divided among a large number of clients. The risk of default by business sector and by country in which the clients engage in their activities does not have a significant influence on credit risk.

The Group has implemented tools to monitor outstandings that enable it to ensure that its clients have an appropriate credit history. Clients that do not satisfy solvency requirements cannot carry out transactions with the Group without making advance payments. In addition, credit risk is limited by taking out credit insurance policies.

The Group determines a level of write-downs that represents its estimate of losses that will be incurred in respect of trade and other receivables. Impairment charges correspond to specific losses related to individual risks.

The amounts presented in the balance sheet are net of impairment recorded.

## □ Investments

The Group limits its exposure to credit risk from investments, short-term deposits and other cash instruments by investing only in liquid securities.

As the counterparties are leading banks, the Group does not expect that any of them will default.

## 22- Segment information

Based on the Group's internal organisation, the operating segments for financial reporting purposes are defined by area of activity.

The Group's operating segments corresponding to its main areas of activity are as follows:

- Paper: production, finishing and formatting of paper
- Processing: manufacture of stationery, office and filing items.

Transactions between the different operating segments are carried out on arm's length terms.

Segment information by geographic area is also presented and is divided by sales-to-customer area in respect of revenues and by the area in which the consolidated companies are located in respect of other information.

## Notes to the consolidated financial statements

### 1. CONSOLIDATED ENTITIES

All the companies have been consolidated at 30 June 2016 under the full consolidation method (F.C.).

<b>Name</b>	<b>Address</b>	<b>% interest</b>	<b>% controlling interest</b>	<b>Consolidation method</b>	<b>SIREN No.</b>
EXACOMPTA CLAIREFONTAINE	88480 ETIVAL CLAIREFONTAINE			Parent company	505 780 296
A.B.L.	132 Quai de Jemmapes 75010 PARIS	100	100	F.C.	622 033 124
A.F.A.	132 Quai de Jemmapes 75010 PARIS	100	100	F.C.	582 090 452
CARTOREL	358 Avenue de Paris 79025 NIORT	100	100	F.C.	025 770 470
CFR Ile Napoléon	RD 52 68490 OTTMARSHEIM	100	100	F.C.	439 721 697
PAPETERIES DE CLAIREFONTAINE	88480 ETIVAL CLAIREFONTAINE	100	100	F.C.	402 965 297
CLAIREFONTAINE RHODIA	RD 52 68490 OTTMARSHEIM	100	100	F.C.	339 956 781
CLAIRCELL	ZI – Rue de Chartres 28160 BROU	100	100	F.C.	432 357 358
COGIR	10 Rue Beauregard 37110 CHATEAU-RENAULT	100	100	F.C.	885 783 159
REGISTRES LE DAUPHIN	27 Rue George Sand 38500 VOIRON	100	100	F.C.	055 500 953
MADLY	6 Rue Henri Becquerel 69740 GENAS	100	100	F.C.	400 210 449
EVERBAL	2 Route d'Avaux 02190 EVERGNICOURT	100	100	F.C.	542 091 194
EXACOMPTA	138-140 Quai de Jemmapes 75010 PARIS	100	100	F.C.	702 047 564
FACIMPRIM	15 Rue des Ecluses Saint-Martin 75010 PARIS	100	100	F.C.	702 027 665
LALO	138 Quai de Jemmapes 75010 PARIS	100	100	F.C.	572 016 814

LAVIGNE	139-175 Rue Jean Jacques Rousseau 92130 ISSY-LES- MOULINEAUX	100	100	F.C.	332 346 444
PAPETERIE DE MANDEURE	14 Rue de la Papeterie 25350 MANDEURE	100	100	F.C.	339 310 807
MANUCLASS	ZI d'Etriché 49500 SEGRE	100	100	F.C.	318 110 665
CLAIRCELL INGENIERIE	ZI – Rue de Chartres 28160 BROU	100	100	F.C.	490 846 763
EDITIONS QUO VADIS	14 Rue du Nouveau Bêle 44470 CARQUEFOU	100	100	F.C.	054 807 748
RAYNARD	6 Rue de la Peltière – 35130 LA GUERCHE DE BRETAGNE	100	100	F.C.	659 200 786
RAINEX	Lieudit Saint-Mathieu - ZI 78550 HOUDAN	100	100	F.C.	709 805 717
ROLFAX	ZI Route de Montdidier 60120 BRETEUIL	100	100	F.C.	432 030 088
PAPETERIES SILL	Rue du Moulin 62570 WIZERNES	100	100	F.C.	085 650 141
PHOTOWEB	1 Rue des Platanes 38120 SAINT-EGREVE	75	75	F.C.	428 083 703
INVADERS CORP	144 Quai de Jemmapes 75010 PARIS	75	100	F.C.	538 606 377
BRAUSE Produktion	D – 51149 KÖLN	100	100	F.C.	
EXACLAI R GmbH (Germany)	D – 51149 KÖLN	100	100	F.C.	
RODECO	D – 51149 KÖLN	100	100	F.C.	
MAKANE BOUSKOURA	Parc industriel de Bouskoura, lot n°4 20180 BOUSKOURA	100	100	F.C.	
CLAIR MAROC	Parc industriel de Bouskoura, lot n°4 20180 BOUSKOURA	100	100	F.C.	
PUBLIDAY MULTIDIA	Parc industriel de Bouskoura, lot n°4 20180 BOUSKOURA	100	100	F.C.	
ERNST STADELMANN	Bahnhofstrasse 8 A – 4070 EFERDING	100	100	F.C.	
EXACLAI R (Spain)	E – 08110 MONTCADA I REIXAC	100	100	F.C.	
EXACLAI R (Belgium)	Boulevard Paepsem, 18D B – 1070 ANDERLECHT	100	100	F.C.	
EXACLAI R Inc (USA)	143 West 29th Street USA – NEW YORK	100	100	F.C.	

EXACLAIR Ltd (UK)	Oldmedow Road KING'S LYNN, Norfolk PE30 4LW	100	100	F.C.	
QUO VADIS International Ltd	1055 Rue Begin – Ville Saint Laurent QUEBEC H4R 1V8	100	100	F.C.	
EXACLAIR Italia Srl	Via Soperga, 36 I – 20127 MILANO	100	100	F.C.	
QUO VADIS Japon Co Ltd	Sangenjaya Combox 4F 1-32-3 Kamjuma Setagaya-Ku, TOKYO	100	100	F.C.	
QUO VADIS Editions Inc.	120 Elmview Avenue HAMBURG, NY 14075-3770	100	100	F.C.	
SCHUT PAPIER	Kabeljauw 2 NL – 6866 HEELSUM	100	100	F.C.	

Changes affecting the scope of consolidation	
Companies newly consolidated - acquisitions	Companies deconsolidated
<ul style="list-style-type: none"> <li>Acquisition of 100% interest in RAINEX on 10 March 2016</li> </ul>	<ul style="list-style-type: none"> <li>None</li> </ul>

The effects of the changes in the scope of consolidation are detailed in the information on the balance sheet and income statement below.

## **2. INFORMATION ON THE CONSOLIDATED BALANCE SHEET AND INCOME STATEMENT**

### **2.1 Non-current assets**

#### **2.1.1 Intangible assets**

##### *Trademarks*

“Concessions, patents, licences” includes trademarks totalling €8,655,000. No impairment was recorded in the first half 2016 financial statements.

##### *Goodwill*

Reported goodwill at 30 June 2016 largely applied to six subsidiaries. The segment information shows the breakdown of goodwill by business and geographic segment.

No impairment was recorded in the first half 2016 financial statements, as no indication of loss of value was identified in any of the CGUs.

### Bargain purchase gain

The Group acquired a 100% interest in Rainex on 10 March 2016 via its subsidiary EXACOMPTA.

The fair value of the assets acquired and liabilities assumed was verified in accordance with IFRS 3.

Negotiations resulted in a bargain purchase price. A gain (negative goodwill) of €63,000 was recorded in accordance with Note 6 of the presentation of the consolidated financial statements. It is shown on a separate line on the income statement, under “Badwill gain”.

### 2.1.2 Property, plant and equipment

The useful life of the principal assets has been reviewed by the Group. No changes in useful life leading to a material change in the accounting estimates were identified during the year.

#### Finance leases included in the respective tables

€000	30/06/2016	31/12/2015
<b><i>Property, plant and equipment</i></b>	<b>9,376</b>	<b>9,376</b>
Land	5	5
Buildings	689	689
Plant and equipment	8,682	8,682
<b><i>Depreciation</i></b>	<b>9,371</b>	<b>9,371</b>
Accumulated b/fwd	9,371	8,965
Increase for the period	0	406
<b><i>Loans</i></b>	<b>0</b>	<b>0</b>

### 2.1.3 Financial assets

Unconsolidated equity interests and other long-term investments are stated at cost if there is no reliable fair value.

Intercompany receivables, loans and other financial assets are valued at amortised cost. The book value is equal to the fair value.

## 2.1.4 Intangible assets

At 30 June 2016 (€000)	Goodwill	Concessions, patents, licences and similar rights	Other	Total
Gross value b/fwd	39,257	28,221	6,052	73,530
Purchases		538	42	580
Sales		(12)	(38)	(50)
Changes in scope of consolidation		1	78	79
Currency translation adjustments		(7)	5	(2)
Transfers and other		147	(110)	37
<b>Gross value c/fwd</b>	<b>39,257</b>	<b>28,888</b>	<b>6,029</b>	<b>74,174</b>
Amortisation and write-downs b/fwd	7,644	16,329	2,181	26,154
Sales		(12)	(28)	(40)
Changes in scope of consolidation		1	49	50
Amortisation		795	296	1,091
Write-downs				
Reversals				
Currency translation adjustments		(7)	2	(5)
Transfers and other				
<b>Amortisation and write-downs c/fwd</b>	<b>7,644</b>	<b>17,106</b>	<b>2,500</b>	<b>27,250</b>
<b>Net book value b/fwd</b>	<b>31,613</b>	<b>11,892</b>	<b>3,871</b>	<b>47,376</b>
<b>Net book value c/fwd</b>	<b>31,613</b>	<b>11,782</b>	<b>3,529</b>	<b>46,924</b>

At 31 December 2015 (€000)	Goodwill	Concessions, patents, licences and similar rights	Other	Total
Gross value b/fwd	36,956	27,817	2,817	67,590
Purchases	2,301	630	81	3,012
Sales		(605)	(18)	(623)
Changes in scope of consolidation		33	3,105	3,138
Currency translation adjustments		1	66	67
Transfers and other		345	1	346
<b>Gross value c/fwd</b>	<b>39,257</b>	<b>28,221</b>	<b>6,052</b>	<b>73,530</b>
Amortisation and write-downs b/fwd	5,494	15,382	1,840	22,716
Sales		(604)	(19)	(623)
Changes in scope of consolidation		19	11	30
Amortisation		1,532	301	1,833
Write-downs	2,150			2,150
Reversals				
Currency translation adjustments			48	48
Transfers and other				
<b>Amortisation and write-downs c/fwd</b>	<b>7,644</b>	<b>16,329</b>	<b>2,181</b>	<b>26,154</b>
<b>Net book value b/fwd</b>	<b>31,462</b>	<b>12,435</b>	<b>977</b>	<b>44,874</b>
<b>Net book value c/fwd</b>	<b>31,613</b>	<b>11,892</b>	<b>3,871</b>	<b>47,376</b>

## 2.1.5 Property, plant and equipment

At 30 June 2016 (€000)	Land and buildings	Plant and equipment	Other PP&E	Advances and PP&E in progress	Total
Gross value b/fwd	138,871	423,082	34,331	4,921	601,205
Purchases	1,647	4,899	1,037	5,627	13,210
Sales	(617)	(1,899)	(226)		(2,742)
Changes in scope of consolidation		2,627	826		3,453
Currency translation adjustments	(584)	(1,114)	(88)		(1,786)
Transfers and other	469	2,105	214	(3,310)	(522)
<b>Gross value c/fwd</b>	<b>139,786</b>	<b>429,700</b>	<b>36,094</b>	<b>7,238</b>	<b>612,818</b>
Depreciation and write-downs b/fwd	74,160	288,406	27,270	0	389,836
Sales	(605)	(1,426)	(216)		(2,247)
Changes in scope of consolidation		2,467	797		3,264
Depreciation	2,265	9,168	1,047		12,480
Write-downs					
Reversals					
Currency translation adjustments	(250)	(972)	(84)		(1,306)
Transfers and other	(2)	2			
<b>Depreciation and write-downs c/fwd</b>	<b>75,568</b>	<b>297,645</b>	<b>28,814</b>	<b>0</b>	<b>402,027</b>
<b>Net book value b/fwd</b>	<b>64,711</b>	<b>134,676</b>	<b>7,061</b>	<b>4,921</b>	<b>211,369</b>
<b>Net book value c/fwd</b>	<b>64,218</b>	<b>132,055</b>	<b>7,280</b>	<b>7,238</b>	<b>210,791</b>

At 31 December 2015 (€000)	Land and buildings	Plant and equipment	Other PP&E	Advances and PP&E in progress	Total
Gross value b/fwd	145,441	414,357	33,463	5,090	598,351
Purchases	1,019	14,478	2,650	5,389	23,536
Sales	(8,326)	(11,348)	(2,187)		(21,861)
Changes in scope of consolidation		(36)	15	2	(19)
Currency translation adjustments	654	952	91		1,697
Transfers and other	83	4,679	299	(5,560)	(499)
<b>Gross value c/fwd</b>	<b>138,871</b>	<b>423,082</b>	<b>34,331</b>	<b>4,921</b>	<b>601,205</b>
Depreciation and write-downs b/fwd	76,668	278,897	27,390	0	382,955
Sales	(7,456)	(10,349)	(2,131)		(19,936)
Changes in scope of consolidation		(36)	4		(32)
Depreciation	4,689	19,088	1,914		25,691
Write-downs					
Reversals					
Currency translation adjustments	259	806	93		1,158
Transfers and other					
<b>Depreciation and write-downs c/fwd</b>	<b>74,160</b>	<b>288,406</b>	<b>27,270</b>	<b>0</b>	<b>389,836</b>
<b>Net book value b/fwd</b>	<b>68,773</b>	<b>135,460</b>	<b>6,073</b>	<b>5,090</b>	<b>215,396</b>
<b>Net book value c/fwd</b>	<b>64,711</b>	<b>134,676</b>	<b>7,061</b>	<b>4,921</b>	<b>211,369</b>



## 2.1.6 Financial assets

At 30 June 2016 (€000)	Unconsolidated equity interests	Loans	Other receivables	Total
Gross value b/fwd	1,507	920	2,540	4,967
Purchases		2	62	64
Sales	(511)		(2)	(513)
Changes in scope of consolidation			13	13
Currency translation adjustments			18	18
Transfers and other		(32)	(277)	(309)
<b>Gross value c/fwd</b>	<b>996</b>	<b>890</b>	<b>2,354</b>	<b>4,240</b>
Write-downs b/fwd	1,013	0	4	1,017
Purchases/Sales			(2)	(2)
Changes in scope of consolidation				
Write-downs	34			34
Reversals	511			(511)
Currency translation adjustments				
Transfers and other				
<b>Write-downs c/fwd</b>	<b>536</b>	<b>0</b>	<b>2</b>	<b>538</b>
<b>Net book value b/fwd</b>	<b>494</b>	<b>920</b>	<b>2,536</b>	<b>3,950</b>
<b>Net book value c/fwd</b>	<b>460</b>	<b>890</b>	<b>2,352</b>	<b>3,702</b>

At 31 December 2015 (€000)	Unconsolidated equity interests	Loans	Other receivables	Total
Gross value b/fwd	1,861	876	3,805	6,542
Purchases		107	82	189
Sales	(354)			(354)
Changes in scope of consolidation			82	82
Currency translation adjustments			21	21
Transfers and other		(63)	(1,450)	(1,513)
<b>Gross value c/fwd</b>	<b>1,507</b>	<b>920</b>	<b>2,540</b>	<b>4,967</b>
Write-downs b/fwd	1,282	0	2	1,284
Purchases/Sales				
Changes in scope of consolidation				
Write-downs	85		2	87
Reversals	(354)			(354)
Currency translation adjustments				
Transfers and other				
<b>Write-downs c/fwd</b>	<b>1,013</b>	<b>0</b>	<b>4</b>	<b>1,017</b>
<b>Net book value b/fwd</b>	<b>579</b>	<b>876</b>	<b>3,803</b>	<b>5,258</b>
<b>Net book value c/fwd</b>	<b>494</b>	<b>920</b>	<b>2,536</b>	<b>3,950</b>

Other receivables consist mainly of deposits and bonds totalling €1,140,000 at 30 June 2016, compared to €1,144,000 at 31 December 2015.

## 2.1.7 Table of maturities of other financial assets

At 30 June 2016 (€000)	Less than 1 year	1 to 5 years	More than 5 years	Total
Loans	39	189	662	890
Other financial assets	1,479	54	821	2,354
<b>Financial assets and receivables</b>	<b>1,518</b>	<b>243</b>	<b>1,483</b>	<b>3,244</b>

At 31 December 2015 (€000)	Less than 1 year	1 to 5 years	More than 5 years	Total
Loans	96	160	664	920
Other financial assets	1,463	23	1,054	2,540
<b>Financial assets and receivables</b>	<b>1,559</b>	<b>183</b>	<b>1,718</b>	<b>3,460</b>

## 2.2 Current assets

### 2.2.1 Inventories by type

At 30 June 2016 (€000)	Raw materials	Work-in-progress	Semi-finished and finished goods	Total
Gross value b/fwd	58,600	19,460	101,007	179,067
Change	5,030	987	16,115	22,132
<b>Gross value c/fwd</b>	<b>63,630</b>	<b>20,447</b>	<b>117,122</b>	<b>201,199</b>
Write-downs b/fwd	5,846	1,056	5,294	12,196
Additions	4,843	745	2,715	8,303
Reversals	(4,391)	(1,014)	(3,192)	(8,597)
Currency translation adjustments and other	(10)		(2)	(12)
<b>Write-downs c/fwd</b>	<b>6,288</b>	<b>787</b>	<b>4,815</b>	<b>11,890</b>
<b>Net book value b/fwd</b>	<b>52,754</b>	<b>18,404</b>	<b>95,713</b>	<b>166,871</b>
<b>Net book value c/fwd</b>	<b>57,342</b>	<b>19,660</b>	<b>112,307</b>	<b>189,309</b>

At 31 December 2015 (€000)	Raw materials	Work-in-progress	Semi-finished and finished goods	Total
Gross value b/fwd	56,023	18,326	97,146	171,495
Change	2,577	1,134	3,861	7,572
<b>Gross value c/fwd</b>	<b>58,600</b>	<b>19,460</b>	<b>101,007</b>	<b>179,067</b>
Write-downs b/fwd	4,881	1,016	4,965	10,862
Additions	5,707	1,025	5,129	11,861
Reversals	(4,745)	(985)	(4,802)	(10,532)
Currency translation adjustments and other	3		2	5
<b>Write-downs c/fwd</b>	<b>5,846</b>	<b>1,056</b>	<b>5,294</b>	<b>12,196</b>
<b>Net book value b/fwd</b>	<b>51,142</b>	<b>17,310</b>	<b>92,181</b>	<b>160,633</b>
<b>Net book value c/fwd</b>	<b>52,754</b>	<b>18,404</b>	<b>95,713</b>	<b>166,871</b>

## 2.2.2 Write-down of other current assets

€000	Write-downs b/fwd	Additions	Reversals	Other changes	Write-downs c/fwd
Trade receivables	3,157	594	(692)	152	3,211
Other receivables	0	241			241
<b>Total</b>	<b>3,157</b>	<b>835</b>	<b>(692)</b>	<b>152</b>	<b>3,452</b>

## Statement of maturities of trade and other receivables

€000	Less than 1 year	1 to 5 years	More than 5 years	Total
Trade and similar receivables	150,527	1,070		151,597
Taxes and social security contributions receivable	10,585			10,585
Shareholder loan accounts (debit balance)				
Other receivables	2,686			2,686
	<b>163,798</b>	<b>1,070</b>		<b>164,868</b>
Impairment				(3,452)
<b>Financial assets</b>				<b>161,416</b>
Prepaid expenses				3,490
<b>Reported trade and other receivables</b>				<b>164,906</b>

## 2.2.3 Cash and cash equivalents

Marketable securities are assets valued at fair value through profit or loss. The book value of €36,989,000 is their market value at 30 June 2016. The book value is equal to the fair value.

## 2.3 Shareholders' equity

The parent company's share capital consists of 1,131,480 shares with a par value of 4 euros each, totalling €4,525,920, and did not change during the year. A double voting right is granted to each fully paid-up share which has been registered for at least two years in the name of the same shareholder.

The Group has not implemented any specific capital management policy.

ETABLISSEMENTS CHARLES NUSSE holds 80.46% of the share capital.

## 2.4 Deferred taxes

The principal sources of deferred taxes are regulated provisions, public subsidies, trademarks, internal profits on inventories, provisions and the impact of the application of IFRIC 21 - *Levies*.

The change in balance sheet deferred taxes amounted to a €1,146,000 reduction in the net deferred tax liability.

Income statement:

- The change in deferred taxes recorded in net income was a €1,078,000 reduction (deferred tax income).
- The change in deferred taxes under comprehensive income was a €2,000 reduction due to restatement of actuarial gains and losses pursuant to IAS 19R.

The tax calculation is presented in Note 2.11.

### Statement of changes in deferred tax

€000	Closing balance	Opening balance	Change
Deferred tax assets	1,254	1,069	185
Deferred tax liabilities	29,238	30,199	(961)
<b>Net deferred tax</b>	<b>27,984</b>	<b>29,130</b>	<b>(1,146)</b>

## 2.5 Provisions

Provisions break down as follows:

€000	Provisions b/fwd	Additions	Reversals	Provisions not used	Other changes	Provisions c/fwd
Provisions for pensions and similar obligations	20,691	1,410	(616)	(252)	201	21,434
Other non-current provisions	0					0
<b>Non-current provisions</b>	<b>20,691</b>	<b>1,410</b>	<b>(616)</b>	<b>(252)</b>	<b>201</b>	<b>21,434</b>
Provisions for contingent liabilities	3,945	284	(704)	(155)	(2)	3,368
Other provisions for charges	325	75	(43)			357
<b>Current provisions</b>	<b>4,270</b>	<b>359</b>	<b>(747)</b>	<b>(155)</b>	<b>(2)</b>	<b>3,725</b>

Other changes in provisions for pensions and similar obligations include a €75,000 provision relating to the first-time consolidation of Rainex.

Provisions for pensions and similar obligations consist mainly of provisions for retirement indemnities and are calculated at each balance sheet date.

They are valued (including social security contributions) according to the following main parameters:

- probability of retirement, staff turnover and mortality;
- projected salary increases;
- discounting the resulting liability at 1.61%.

The amounts paid to insurance organisations are deducted from provisions.

#### Net change in the provision for pensions and similar obligations

€000	H1 2016	2015
<b>Liability b/fwd</b>	<b>20,691</b>	<b>19,456</b>
Cost of services rendered	987	1,149
Financial expense	363	504
Changes for the period	(614)	(1,411)
→ o/w new recruits	236	371
→ o/w departures during the period	(850)	(1,782)
<b>Liability excluding actuarial gains and losses</b>	<b>21,427</b>	<b>19,698</b>
Actuarial gains and losses under comprehensive income	7	993
<b>Liability c/fwd</b>	<b>21,434</b>	<b>20,691</b>

The recorded liability includes €17,987,000 of obligations under the plan applicable to French companies and €3,447,000 under plans applicable to foreign companies.

## 2.6 Loans and borrowings with financial institutions

### Statement of liquidity risk

€000	Less than 1 year	1 to 5 years	More than 5 years	Total
Loans from financial institutions	7,033	24,307	5,631	36,971
Other borrowings	10,230	627		10,857
Bank loans and overdrafts	55,341			55,341
<b>Subtotal</b>	<b>72,604</b>	<b>24,934</b>	<b>5,631</b>	<b>103,169</b>
Shareholder loan accounts (credit balance)	8,002		15,000	23,002
Accrued interest	19			19
<b>Total</b>	<b>80,625</b>	<b>24,934</b>	<b>20,631</b>	<b>126,190</b>
<i>Estimated interest to maturity</i>				2,652

- Including current liabilities €80,625,000
- Including non-current liabilities €45,565,000

The short-term portion of other borrowings includes a €10,040,000 put option on minority interests in Photoweb.

All short and medium term financing transactions are based on Euribor. The average commitment fee charged on credit lines is 0.25%. Drawdowns are charged at a variable rate negotiated on the basis of the amount and the maturity date of each line of credit. The fair value of borrowings is equal to the book value.

## **2.7 Issuance & financial instruments programmes**

### Commercial paper

Short-term needs are financed by commercial paper issued by Exacompta Clairefontaine. A fixed rate determined at the moment of issue is paid on the commercial paper, which has a maximum term of 365 days.

The amount recorded under “Current portion of interest-bearing debt” was €50 million at the balance sheet date, the maximum amount of commercial paper that may be issued being €125 million.

### Lines of credit

Lines of credit are in place with several banks for a total amount of €127 million, with maturities not exceeding 4 years. The term of drawdowns ranges from one week to six months. No amounts were drawn as at 30 June 2016. As there have been no drawdowns, the half-year financial statements have not been affected by the related covenants.

Long-term financing is arranged through negotiated loans.

### Financial instruments

The Group uses derivatives mainly to hedge against interest rate risks. Transactions performed to hedge exchange rate risks are non-material.

The fair value of the financial instruments is communicated by the financial institutions from which they are obtained.

The change in the fair value was recorded as a net financial expense of €242,000.

### Interest rate risks

In order to hedge against changes in interest rates, the Group has taken out interest rate swaps. The types of instruments that may be used, as well as the maximum risk levels incurred, are determined by senior management. The risk is checked daily.

A change of 1 percent (100 basis points) in interest rates would have an impact of €363,000 on first half 2016 net income.

### Portfolio of financial instruments

Residual maturity (€000)	Less than 1 year	1 to 5 years	More than 5 years	Total
Interest rate swaps	3,076	17,256	3,800	24,132

The amounts shown in the table are current notional amounts.

### 2.8 Other current liabilities

€000	30/06/2016	31/12/2015
Advances and down payments received	3,142	405
Taxes and social security contributions payable	40,516	34,327
Fixed asset payables	3,026	2,729
Other liabilities	15,519	13,546
Deferred income	2	83
Derivative financial instruments	768	527
<b>Total</b>	<b>62,973</b>	<b>51,617</b>

Derivative financial instruments are recorded at fair value.

### 2.9 Fair value of financial instruments

#### Accounting classes and fair value

The table below shows the fair value of financial assets and liabilities as well as their book value as recorded in the statement of financial position.

€000	Note	Assets at acquisition cost	Measured at FVTPL	Loans and receivables	Total book value	Fair value
Unconsolidated equity interests	2.1.6	460			460	460
Loans	2.1.6			890	890	765
Other receivables	2.1.6			2,352	2,352	2,352
Cash and cash equivalents	Assets		68,989		68,989	68,989
Trade and intercompany receivables	2.2.2			148,386	148,386	148,386
<b>Total assets</b>		<b>460</b>	<b>68,989</b>	<b>151,628</b>	<b>221,077</b>	<b>220,952</b>

€000	Note	Fair value of derivatives	Other financial liabilities	Total book value	Fair value
Interest rate swaps	2.8	768		768	768
Loans from financial institutions	2.6		36,971	36,971	36,971
Other borrowings	2.6		10,857	10,857	10,857
Bank loans and overdrafts	2.6		55,341	55,341	55,341
Shareholder loan accounts (credit balance)	2.6		23,002	23,002	23,002
Amounts payable on fixed assets	2.8		3,026	3,026	3,026
Trade payables	<b>Liabilities</b>		62,012	62,012	62,012
<b>Total liabilities</b>		<b>768</b>	<b>191,209</b>	<b>191,977</b>	<b>191,977</b>

### Ranking of fair values

The table below shows the breakdown of financial instruments accounted for at fair value based on their valuation method. The levels are defined as follows:

- Level 1: fair value measured using (unadjusted) prices quoted on active markets for identical assets and liabilities.
- Level 2: fair value measured using observable data, other than the quoted prices included in level 1, for the asset or liability, either directly (prices) or indirectly (derived from prices).
- Level 3: fair value measured using data not based on observable market data.

€000	Note	Level 1	Level 2	Level 3
<b><u>Assets</u></b>				
Cash and cash equivalents	<b>Assets</b>	68,989	–	–
<b><u>Liabilities</u></b>				
Interest rate swaps	<b>2.8</b>	–	768	–

## 2.10 Off-balance sheet commitments

### ➤ Greenhouse gas emission allowances

The principles applied by the Group are set forth in Note 12 of the presentation of the consolidated financial statements.

The quantities allocated for 2016 amounted to 68,999 tonnes, while first half CO<sub>2</sub> emissions totalled 49,821 tonnes.

There is no measurable commitment given that freely allocated allowances are only accounted for in terms of volumes.



➤ Sureties and guarantees

Exacompta Clairefontaine:

- jointly and severally guarantees payment to Exeltium for all liabilities arising from purchases of blocks of electricity contracted by Papeteries de Clairefontaine.
- guarantees three loans taken out by its subsidiary Lavigne. The outstanding principal at 30 June 2016 was €9,514,000.

## 2.11 Income tax – Tax calculation

€000	H1 2016	H1 2015
Consolidated net income before goodwill impairment	6,020	3,683
Badwill gain (negative goodwill)	(863)	
Income taxes	2,390	1,555
Deferred taxes	(1,078)	38
<b>Consolidated tax base</b>	<b>6,469</b>	<b>5,276</b>
Statutory tax rate applicable to parent company	33.33%	33.33%
<b>Theoretical tax charge</b>	<b>2,156</b>	<b>1,759</b>
Losses of companies not consolidated for tax purposes	147	
Unrecognised tax assets on foreign companies	(130)	169
Tax rate differences	(232)	(209)
Accounting/tax timing differences	(127)	(274)
Tax debits and credits	(768)	148
Other effects	266	
<b>Actual tax charge</b>	<b>1,312</b>	<b>1,593</b>

Income taxes	2,390	1,555
Deferred taxes	(1,078)	38
<b>Reported tax charge</b>	<b>1,312</b>	<b>1,593</b>

## 2.12 Group headcount and employee benefits

Newly acquired Rainex has a headcount of 39 employees.

The Competitiveness and Employment tax credit (CICE) is recorded as a reduction in personnel expenses and came to €1,810,000 for the first half of 2016.

Average headcount	H1 2016	H1 2015
Management	478	473
Employees	887	875
Labourers and other salaried workers	1,861	1,784
<b>Total</b>	<b>3,226</b>	<b>3,132</b>

Expenses recorded for defined contribution schemes (€000)	21,173	20,450
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## 2.13 Financial income and expenses

€000	H1 2016	H1 2015
Equity interests and income from other financial assets	5	20
Income from other receivables and marketable securities	465	327
Other financial income	90	126
Financial instruments – change in fair value		219
Reversal of provisions and write-downs	511	
Foreign exchange gains	859	2,640
Net gain on sale of marketable securities	6	18
<b>Total financial income</b>	<b>1,936</b>	<b>3,350</b>
Increase in provisions and write-downs	34	42
Interest and financial expenses	541	640
Financial instruments – change in fair value	242	
Foreign exchange losses	1,948	1,459
Other financial expenses	65	173
<b>Total financial expenses</b>	<b>2,830</b>	<b>2,314</b>

## 2.14 Related parties

- The consolidated financial statements include transactions with Etablissements Charles Nusse.

€000	30/06/2016 (6 months)	31/12/2015 (12 months)
<b><u>Balance sheet</u></b>		
Current account balances:		
Interest-bearing debt	15,000	15,000
Short-term portion of interest-bearing debt	8,000	11,000
<b><u>Income statement</u></b>		
Financial expenses	134	306
Fees	629	1,268
Leases	2,807	5,995

Group companies benefit from the leadership provided by Ets Charles Nusse and pay a fee equal to 0.6% of the added value for the previous year.

Manufacturing, logistics and office facilities are leased to certain Group companies on arm's length terms.

- Remuneration of administrative and management bodies:

The total direct and indirect remuneration of all kinds received by all Group managers amounted to €872,000 in first half 2016.

No other benefits are granted to Group senior executives.

The total amount of director's fees to be shared among the Directors for 2016 is €60,000 and was awarded by a decision of the 27 May 2015 Shareholders' Meeting.

## 3. SEGMENT INFORMATION

Correspondence with the consolidated balance sheet:

- "Other assets allocated" includes inventories and advances;
- "Unallocated assets" consists of tax receivable and deferred tax assets.

➤ Segment information by business – 30/06/2016 (6 months)

€000	Paper	Processing	Inter-segment transactions	Total
<i>Segment income statement</i>				
Revenue	142,916	222,644	(70,799)	294,761
Depreciation/amortisation (net of reversals)	5,735	7,836		13,571
Write-downs and provisions	566	(717)		(151)
Operating income/(loss) (excl. goodwill impairment)	6,717	965	(319)	7,363
Badwill gain		(863)		

*Segment assets*

Net PP&E and intangible assets	106,273	119,829		226,102
<i>o/w capex</i>	7,342	6,448		13,790
Goodwill		31,613		31,613
Trade receivables	50,804	133,441	(35,859)	148,386
Other receivables	3,506	13,904	(80)	16,520
<i>Balance sheet total</i>	54,310	146,535	(35,939)	164,906
Other assets allocated	60,439	132,784	(2,337)	190,886
<i>Unallocated assets</i>				2,770
Total assets	221,022	430,761	(38,276)	616,277

*Segment liabilities*

Current provisions	2,130	1,595		3,725
Trade payables	22,929	74,925	(35,842)	62,012
Other payables	20,328	42,745	(100)	62,973
<i>Unallocated liabilities</i>				261
Total liabilities	45,387	119,265	(35,942)	128,971

➤ Segment information by geographic area – 30/06/2016 (6 months)

€000	France	Europe	Outside Europe	Total
Revenue	187,286	91,692	15,783	294,761
Net PP&E and intangible assets	210,665	8,319	7,118	226,102
<i>o/w capex</i>	12,696	1,037	57	13,790
Goodwill	31,613			31,613
Trade receivables	128,151	17,138	3,097	148,386
Other receivables	12,993	617	2,910	16,520
<i>Balance sheet total</i>	141,144	17,755	6,007	164,906
Other assets allocated	177,412	6,399	7,075	190,886
<i>Unallocated assets</i>				2,770
Total assets	560,834	32,473	20,200	616,277

➤ Segment information by business – 30/06/2015 (6 months)

€000	Paper	Processing	Inter-segment transactions	Total
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*Segment income statement*

Revenue	137,545	207,708	(68,220)	277,033
Depreciation/amortisation (net of reversals)	5,843	7,482		13,325
Write-downs and provisions	1,618	(583)		1,035
Operating income/(loss) (excl. goodwill impairment)	4,456	(168)	(48)	4,240
Goodwill impairment				

*Segment assets*

Net PP&E and intangible assets	104,724	119,530		224,254
<i>o/w capex</i>	2,814	5,824		8,638
Goodwill		31,462		31,462
Trade receivables	47,015	127,503	(33,959)	140,559
Other receivables	3,789	12,337	(173)	15,953
<i>Balance sheet total</i>	50,804	139,840	(34,132)	156,512
Other assets allocated	54,148	129,755	(2,162)	181,741
<i>Unallocated assets</i>				5,240
Total assets	209,676	420,587	(36,294)	599,209

*Segment liabilities*

Current provisions	2,001	2,285		4,286
Trade payables	23,739	70,956	(33,963)	60,732
Other payables	20,385	40,424	(173)	60,636
<i>Unallocated liabilities</i>				47
Total liabilities	46,125	113,665	(34,136)	125,701

➤ Segment information by geographic area – 30/06/2015 (6 months)

€000	France	Europe	Outside Europe	Total
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Revenue	176,316	84,614	16,103	277,033
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Net PP&E and intangible assets	207,072	9,359	7,823	224,254
<i>o/w capex</i>	8,070	457	111	8,638
Goodwill	31,462			31,462
Trade receivables	120,091	17,262	3,206	140,559
Other receivables	12,710	729	2,514	15,953
<i>Balance sheet total</i>	132,801	17,991	5,720	156,512
Other assets allocated	168,237	6,637	6,867	181,741
<i>Unallocated assets</i>				5,240
Total assets	539,572	33,987	20,410	599,209

# Exacompta Clairefontaine S.A.

## Certification of the half-year financial report

I hereby certify that to the best of my knowledge the financial statements for the half year ended have been prepared in accordance with applicable accounting standards and present a true and fair view of the assets and liabilities, financial position and earnings of the company and all the companies included in the consolidation. I also certify that the half-year activity report enclosed herein presents a true and fair view of the main events occurring during the first six months of the year, their impact on the financial statements and the main related party transactions and that it includes a description of the main risks and uncertainties affecting the remaining six months of the year.

Jean Marie Nusse  
Executive Vice President

# Exacompta Clairefontaine S.A.

Statutory Auditors' Report  
on the half-year financial report

**SEREC AUDIT**  
Statutory Auditor

Member of the Paris Institute of Statutory Auditors  
Auditors

70 bis rue Mademoiselle  
75015 PARIS

**BATT AUDIT**  
Statutory Auditor

Member of the Nancy Institute of Statutory

25 rue du Bois de la Champelle  
54500 VANDOEUVRE LES NANCY

Statutory Auditors' report  
on the financial report  
for the six months ended 30 June 2016

**EXACOMPTA CLAIREFONTAINE**  
A French limited company (*société anonyme*)  
88480 ETIVAL CLAIREFONTAINE



**STATUTORY AUDITORS' REPORT  
ON THE FINANCIAL REPORT  
FOR THE SIX MONTHS ENDED 30 JUNE 2016**

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**EXACOMPTA CLAIREFONTAINE**  
A French limited company (*société anonyme*)  
88480 ETIVAL CLAIREFONTAINE

To the Shareholders,

In accordance with our engagement by your Shareholders' General Meeting, and in application of Article L. 451-1-2 III of the French Monetary and Financial Code, we have:

- conducted a limited review of the attached consolidated financial statements of **EXACOMPTA CLAIREFONTAINE** for the period from 1 January to 30 June 2016; and
- verified the information contained in the half-year activity report.

The consolidated half-year financial statements were prepared under the responsibility of the Board of Directors. It is our responsibility, based on our limited review, to express an opinion on those statements.

**1 – Opinion on the financial statements**

We performed our limited review in accordance with professional standards applicable in France. A limited review mainly involves the conducting of interviews with the senior executives responsible for accounting and financial matters and the implementation of analytical procedures. The work is of limited scope compared to the work required for an audit performed in accordance with auditing standards applicable in France. Accordingly, a limited review provides only a moderate degree of assurance, less than that provided by an audit, that the financial statements, taken as a whole, are free from material misstatements.

On the basis of our limited review, we did not identify any material misstatements that cause us to question, with regard to IFRS as adopted by the European Union, the validity and accuracy of the consolidated half-year financial statements and the fact that they give a true and fair view of the assets, liabilities and financial position as at 30 June 2016 and of the earnings for the six months ended 30 June 2016 of the persons and entities included in the consolidation.

## **2 – Specific verifications**

We have also verified the information provided in the half-year activity report commenting on the consolidated half-year financial statements on which we performed our limited review. We have no comments to make about the accuracy of the said activity report or its consistency with the consolidated half-year financial statements.

Executed in Paris and Vandoeuvre-lès-Nancy, 13 September 2016

The Statutory Auditors,

**SEREC AUDIT**

**BATT AUDIT**

Dominique Gayno

Jehanne Garrait